MINUTES

MICs Healthcare Foundation Board Meeting Tuesday, September 21, 2021 9h30 Hours – via Zoom

MICs Healthcare Foundation Board	
X	Gilles Forget – Chair/Treasurer
X	Suzanne de Laplante – Co-chair
R	Lynne Chartier-Cashmore – Iroquois Falls Community Member
X	Carol Ann Goulet – Cochrane Community Member
R	Anne Dyas – Lady Minto Hospital Auxiliary Representative
X	Dan Demers – Bercell Integrated Technologies
X	Stéphanie Giguère – Iroquois Falls Community Member
X	Paul Chatelain – MICs Chief Executive Officer and Secretary
Guests	
X	Suzanne Gadoury – MICs Executive Assistant
X	Jesse Cybolsky - Volunteer

1.0 WELCOME

• Gilles welcomed everyone.

2.0 APPROVAL OF THE AGENDA

• The agenda was reviewed.

Motion:

Moved by: S. Giguère Seconded by: P. Chatelain

Be it resolved,

THAT the MICs Healthcare Foundation Board of Directors approve the board agenda as presented.

Carried.

3.0 APPROVAL OF THE MINUTES

• Minutes of the MCs Healthcare Foundation Board of Directors' meetings held September 7, 2021 were provided for information.

Motion:

Moved by: D. Demers

Seconded by: S. de Laplante

Be it resolved,

THAT the MICs Healthcare Foundation Board of Directors approve the minutes of the meetings held September 7, 2021 as presented.

Carried.

4.0 FOUNDATION BUSINESS

- 4.1 Foundation Coordinator Job Description P. Chatelain
 - A draft job description was distributed to the foundation board for their review
 - MICs Group of Health Services will be the employer but the foundation will have to pay roughly \$20,000 to bridge the gap in the NOHFC grant of \$35,000
 - It was suggested not to pay the benefits right away but it is MICs' responsibility to provide benefits to all employees
 - CRA reporting will be done by the MICs Group
 - Paul will contact the NOHFC rep to verify who the employer should be
 - Duties and Responsibilities change to Foundation/SCM Redevelopment Project Committee
 - Foundation members to provide feedback by Friday: add the line "Other fundraising duties as assigned"; will send out another draft today
 - Have to hire someone by August 30, 2022 otherwise the project will be cancelled

4.2 Income Statement Review – Chair

- Two statements were provided for information: Profit and Loss Apr1'21-Sep9'21 and Profit and Loss Jan1'21-Sep9'21
- Jan1'21-Sep9'21: generated a profit of over \$13,000; sales have been going down; Moose FM is still advertising; need to determine if the ads are effective; will hold off for now; Carol Ann got pricing from Cochrane Times-Post; a 4x60 ad which is about 1/5 page is \$115.00; they will provide a 25% discount off the line rate; budget of \$1,000 for newspaper and FB ads approved

4.3 Marketing Update – D. Demers / J. Cybolsky

• Dan provided a photo of Girard Esso in Cochrane where we could put up a sign on the property. He recommends putting a bigger sign on either side of the island. He will speak to the owner next time he's at the garage.



• Dan also got pricing from Y&S. They recommended two dimensions. Included is a picture of a cork board for reference (4x3).

Large Signs

4' x 8' = \$450.00

4' x 4' = \$225.00

- Dan thinks we could get a discount if we let them put their name on it. If we can get free placement and have staff build/install the frame, the cost of a sign could be relatively cheap compared to other forms of advertising, especially considering it can be a one-time fee.
- Election type signs cost around \$20.00/sign and \$2.00 for the metal stakes.
- Jesse asked permission to place ads on the foundation FB page
- He also reached out to The Enterprise; waiting for a price

- Recommends advertising in local papers twice a month by announcing the Early Bird winner and Grand Prize winner; put in a third ad or provide a story
- Trying to build a culture of people; email marketing has been successful; up 70%
- Flyer campaign in progress; coming out before this week's draw
- Reworking the branding for the sign
- FB views are up; doing a big push this week
- Suggest advertising that purchasing raffle tickets is easier now that the location services issue has been resolved

4.4 Revised MICs Healthcare Foundation Brochure – Chair

- The second paragraph was revised to make it clearer and the fonts were made bolder so they stand out as requested.
- Second paragraph: Add long term care after hospital
- Discussed putting the brochure in each local mailbox

4.5 <u>South Centennial Manor Redevelopment Update</u> – P. Chatelain

- Town council passed the land severance
- Next step is to have it rezoned for LTC by Town Council
- Once rezoning is done and ministry approves, there will be a public consultation

5.0 ADJOURNMENT

Motion to adjourn:

Moved by: C. Goulet

Carried.

The next meeting will be scheduled for Monday, October 4, 2021 at 9:30 a.m.

There being no further business, the meeting adjourned at 10:40 a.m.